

Removal of Medicare Supplement products in Indiana, Tennessee, Utah, and West Virginia

As of February 8, 2018, Bankers Fidelity Life Insurance Company® is ceasing the marketing and sale of all Medicare Supplement plans in the states of Indiana, Tennessee, Utah and West Virginia. Policyholders with currently enrolled in a Medicare Supplement policy within these states are not impacted by the removal of this product.

Any applications currently in-house and dated prior to 2/8/2018 will be processed. Applications dated on or after 2/8/2018 will be returned. Please note, this date only applies to the application date; not effective dates.

Medicare Supplement can still be written in the states effected through our subsidiary company, Bankers Fidelity Assurance Company[™]. All other ancillary products in these states will still be available for download and ordering in ADDS[®].

For full details regarding the removal of Medicare Supplement with Bankers Fidelity Life Insurance Company in Indiana, Tennessee, Utah, and West Virginia, <u>login to ADDS</u> and visit your Agent Bulletins folder within the Library. We will continue to study market conditions which may influence any decision to re-enter the Medicare Supplement marketplace in the future.

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